



**LEAD**  
PROFESSIONAL  
DEVELOPMENT  
ASSOCIATION  
INC



## Cultivating an “Outcomes Focused” Workplace Culture: Key Concepts for Beginners

An **outcomes focus** does not start by asking “What can we do?” or “how much money do we have?” or even “Where is it needed? Instead we ask:

“What do we want to achieve?”.

**This is the underpinning force that drives an outcomes approach.**

So, you have got your contract signed and sealed, DEX is set up, your Program Logic developed, all ready to go— but—are your staff ready to embrace these changes, or are they just along for the ride? You **CAN** cultivate the desired workplace culture that will support the transition to being an ‘outcomes focused’ organisation. This short Online Workshop will cover off the key concepts and provide some practical strategies that will help your team to grow and flourish in the TEI space.

**REGISTER NOW! PLACES ARE STRICTLY LIMITED TO ENSURE THAT YOU EXPERIENCE A HIGH LEVEL OF ENGAGEMENT AND INTERACTIVITY.**

**FREE FOR ALL LEAD MEMBERS!**

**JULY 50% DISCOUNT FOR NON-MEMBERS**

### Learning Outcomes:

- Understand the importance of the language of outcomes;
- Develop an outcomes statement for your organisation;
- Understand the importance of workplace culture, especially with regards to implementing change: and
- Develop an action plan to use in the workplace to support the cultivation of an ‘outcomes focused’ workplace culture.

**Facilitated by Kerry Palejs**— Kerry has held Leadership roles locally, nationally and internationally in the not-for-profit sector. She has a Masters in Business Leadership, Graduate Diploma in Business Development and a Degree in Adult Education. Kerry has been LEAD's CEO for the past four years, and has more recently been subcontracted by NCOSS as part of the TEI Sector Assistance team to support organisations to align to the requirements of the TEI.

**To participate in this event you must have access to a PC with video capabilities and a reliable internet connection.**

AN INITIATIVE FUNDED BY:



Communities  
& Justice



### Date

30 July 2020

### Time

10.00am - 12.00pm

*Session will open 10 minutes before to enable you to test your audio & visual settings.*

### Modality

Online via Zoom

### Facilitator

Kerry Palejs

### Cost

Members: **FREE!**

Non-members: **\$27.50 + GST**

(Usually: ~~\$55.00 + GST~~)

**Use EOFY2020 code to get 50% discount**

### Contact

LEAD (02) 9620 6172

0439 048 449

info@leadpda.org.au

### Code

NP2147

**Register Now!**



Register on our website [www.leadpda.org.au](http://www.leadpda.org.au)